

Largest title companies in the Baltimore area

Ranked by 2007 completed closings¹

Prior rank	Name Address Phone / Internet	2007 closings/ equity line closings	Closing % commercial/ residential	Escrow account/ institution(s)	Employees local/total	Local head executive/ title/ year founded
2	1 Title Resource Group³ 11350 McCormick Road, Hunt Valley 21031 410-252-1208 / www.trgc.com	5,724/ 795	1%/ 99%	Bank of America	75/ 2,500	Derek M. Massey/ president/ 1998
3	2 North American Title Co. 713 E. Ordinance Road, Suite 301, Baltimore 21226 410-780-9600 / www.nat.com	5,407/ 0	1%/ 99%	SunTrust Bank, M&T Bank	55/ 1,593	Glen Jackson/ division president/ 1953
4	3 Capitol Title Insurance Agency Inc. 2200 Defense Highway #300, Crofton 21114 410-721-3340 / www.capitoltitle.com	4,901/ dtd	5%/ 95%	Wachovia Bank, First Mariner Bank	45/ 85	Andrew G. Levy/ executive VP/ 1973
n/a	4 Equitable Land Title Group LLC 505 Progress Drive, Suite 113, Linthicum 21090 443-451-8809 / www.eltg.net	1,934/ 60	5%/ 95%	Wachovia Bank	20/ 20	Stephen Illyefalvi/ vice president/ 2003
7	5 Supreme Title Co. Inc. 1864 Heisterstown Road, Baltimore 21208 410-653-7700 / n/a	1,137/ 319	1%/ 99%	Provident Bank	11/ 11	Howard B. Goren/ president/ 1990
12	6 Bella Vista Title LLC 201 W. Padonia Road, 2nd Floor, Timonium 21093 410-308-0840 / www.bellavistatitle.com	818/ 97	2%/ 98%	dtd	9/ 9	Felicite D. Moorman/ owner/ 2003
10	7 Continental Title Co. Inc. 913 South Charles St., Baltimore 21230 410-332-0820 / n/a	788/ 34	30%/ 70%	M&T Bank, Bay- Vanguard, Bank of America	11/ 11	Jerry S. Sopher/ president/ 1975
9	8 American Title Associates 9515 Deereco Road, Suite 100, Timonium 21050 410-580-0391 / www.amer-title.com	768/ 32	1%/ 99%	BB&T	10/ 10	John L. Hauer/ president and CEO/ 1994
n/a	9 Key Title Inc. 35 Fulford Ave., Bel Air 21014 410-803-4800 / cmilan@key-title.com	739/ 102	2%/ 98%	SunTrust Bank, PNC Bank	14/ 14	Carole J. Milan/ president/ 1998
13	10 Mid-Atlantic Title Co. 100 West Road, Suite 215, Towson 21204 410-321-6075 / www.mid-atlantictitle.com	719/ dtd	10%/ 90%	Bay First Bank	12/ 12	James D. O'Connor/ president/ 1986
5	11 Colony Title Group Ltd. 10320 Little Patuxent Parkway, Columbia 21044 410-884-1160 / www.colonytitle.com	625/ 493	5%/ 95%	PNC Bank	11/ 11	Edwin E. Tillman Jr./ president/ 1995
11	12 Title Inc. 11350 McCormick Rd., Suite 501, Hunt Valley 21031 410-752-8188 / www.titleinc.com	612/ dtd	1%/ 99%	Wachovia Bank, PNC Bank	7/ 7	Allison Waylett/ president/ 1998
n/a	13 Granite Title Association Inc. 2330 W. Joppa Road, Suite 107, Lutherville 21093 410-828-4800 / www.granitetitleinc.com	605/ 75	20%/ 80%	Wachovia Bank	18/ 18	John Shapiro/ treasurer/ 2005
16	14 Maple Leaf Title LLC 11 E. Chesapeake Ave., Towson 21286 410-337-6750 / www.mapleleaf.org	576/ dtd	1%/ 99%	America's Bank	6/ 7	Anthony V. Wels/ president/ 1999
17	15 Aegis Title Associates LLC 808 Landmark Drive, Suite 223, Glen Burnie 21061 410-766-0151 / www.aegistitleassoc.com	295/ 60	9%/ 95%	Bank of America, BB&T	8/ 8	Debi Smigovsky Grim/ owner/ 2004
n/a	16 Artisan Title Co. 807 N. Calvert St., Baltimore 21202 410-783-0700 / www.artisantitle.com	279/ 23	10%/ 90%	Provident Bank of Maryland	6/ 6	Maureen Nolan/ president/ 1986
n/a	17 Campus Title Co. LLC 913 Ridgebrook Road, Suite 308, Sparks 21152 410-472-4000 / www.campustitle.com	260/ 5	5%/ 95%	M&T Bank; Harbor Bank of Maryland	3/ 3	Shannon J. Posner/ managing member/ 2005
19	18 Home Title Co. of Maryland Inc. 112 S. Main St., Suite 101, Bel Air 21014 410-893-3061 / n/a	160/ 40	10%/ 90%	M&T Bank	4/ 4	Diane L. Sengstacke/ president/ 1991
18	19 Absolute Title Group Inc. 7678 Quarterfield Road, Suite 203, Glen Burnie 21061 410-590-0404 / www.absolutetitlegroup.com	96/ 4	25%/ 75%	Commerce First, Bank Annapolis, Sandy Spring Bank	2/ 2	Cathleen F. Ward/ president/ 2004
n/a	20 American Dream Title Inc. 7801 Waterview Drive, Orchard Beach 21226 410-255-8454 / www.americandreamtitleinc.com	56/ dtd	0%/ 100%	dtd	4/ 2	Heather M. Guy/ president/ 2006

NOTE: More than 80 companies were contacted, but some either declined to participate or did not respond by deadline.

Compiled by: Carolyn Proctor-Hanson and Rachel Bernstein.
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¹ Includes deed transfers and refinancing settlements; excludes equity line closings.

² Accounts in which money is held to pay for property taxes, fire and hazard insurance premiums, mortgage insurance premiums and other escrow items to ensure that the bills are paid on time.

³ Also includes Mid-Atlantic Settlement Services and Coldwell Banker Mid-Atlantic Title.

SOURCE: The individual title companies provided the information for this List. The *Business Journal* takes the companies at their word.

dtd=declined to disclose n/a=not applicable n/av=information not available

LIST MAKERS

How has the housing market affected the title industry this year?

8 AMERICAN TITLE ASSOCIATES



John L. Hauer, President and CEO

"The market definitely slowed down. The biggest drop was in new construction homes."

12 TITLE INC.



Billy J. Grossmiller, Marketing Dir.

"The reduction in loan volume and the closing of many mortgage offices has helped to show who the long-term players in the title industry are."

19 ABSOLUTE TITLE GROUP INC.



Cathleen F. Ward, President

"Yikes! What a decline!"

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