

## INDUSTRY NEWS

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### **Baltimore Title Company Goes National**

#### **ELTG Streamlines Closings with Online Document Retrieval System**

**Baltimore, MD** –Equitable Land Title Group (ELTG), a Baltimore-based title company, announced today that it is now servicing title needs nationwide. Until recently, ELTG serviced accounts mainly east of the Mississippi, but demand for the company's services triggered this expansion.

ELTG provides comprehensive real estate title and settlement services. Using its industry-leading technology and team of highly resourceful problem solvers, ELTG serves homeowners, mortgage lenders and the real estate community with the utmost professionalism and efficiency. ELTG's Web-based ordering and processing system helps ensure greater accuracy and faster turnaround for all of its clients.

“When companies focus the majority of their energy on technology, they sacrifice service. Conversely, when companies focus too much on service, they sacrifice technology and most of its modern-day resources,” said Steven Lenet, Director of Operations. “ELTG has successfully achieved a fine balance between the two. We are a technological leader in the title industry while making all of our clients feel as if they are our only client.”

Christopher Kenworthy, a Senior Mortgage Specialist, added, “Service is key to my title orders, but ELTG has also invested time, money and resources in its technology to make not only its processes more efficient, but ours too.”

For more information about ELTG and its services, please visit the company's Web site: [www.ELTG.net](http://www.ELTG.net).

#### **About Equitable Land Title Group**

Equitable Land Title Group is a Baltimore-based company that services real estate title needs nationwide.

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